

## Message Text

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ORIGIN EB-07

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DRAFTED BY EB/OT/TA:RMEYER

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COM:ADAUMAN

TREAS:MCHAVES

USDA:JSTARKEY

STR:SLANDE/MPOMERANZ

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P 141617Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY PARIS PRIORITY

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E.O. 11652: N/A

TAGS: ETRD, FR, US

SUBJECT: FRENCH REQUEST FOR COGNAC TALKS

REF: A) PARIS 15667 B) EC BRUSSELS 5463 C) PARIS 16159

FOLLOWING CABLE SENT AS STATE 161016 JULY 9, 1975.

1. EMBASSY IS REQUESTED TO INFORM GOF THAT THE UNITED STATES WILL MEET WITH FRENCH REPRESENTATIVES IN WASHINGTON AT A MUTUALLY CONVENIENT TIME TO DISCUSS THE COGNAC MARKET SITUATION AND TO RECEIVE INFORMATION FROM THE GOF ON COGNAC PRICES. FYI: WE CONSIDER, HOWEVER, THAT WE HAVE NO OBLIGATION TO CHANGE THE PRICE-BREAK IN LINE WITH ANY DEMONSTRATED INCREASE IN FRENCH COGNAC PRICES. END FYI.

2. IN CONVEYING OUR WILLINGNESS TO DISCUSS THIS ISSUE, THE EMBASSY SHOULD AVOID ANY IMPLICATION THAT THIS PERTENDS ANY WILLINGNESS TO INCREASE THE PRICE BREAK BEYOND

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THE CURRENT LEVEL. AS THE FRENCH ARE NO DOUBT AWARE, OUR

ORIGINAL UNILATERAL DECISION TO INCREASE THE PRICEBREAK  
WAS TAKEN AS AN INITIAL STEP IN ORDER TO FACILITATE THE  
RESOLUTION OF OUTSTANDING TRADE ISSUES BETWEEN THE US  
AND THE EC. PRESIDENTIAL PROCLAMATION 4304 OF JULY 18,  
1974, WHICH RAISED THE PRICE BREAK IS CLEAR ON THIS POINT--  
" ... IN ORDER TO ENCOURAGE THE RESOLUTION OF OUTSTANDING

TRADE DISPUTES BETWEEN THE UNITED STATES AND THE EEC,  
INCLUDING REMOVAL OF UNREASONABLE IMPORT RESTRICTIONS ON  
POULTRY FROM THE UNITED STATES MAINTAINED BY THE EEC."  
ALTHOUGH WE ARE MAKING NO EXPLICIT LINK BETWEEN FURTHER  
ACTION ON COGNAC AND ANY ONE OF THE OUTSTANDING TRADE  
ISSUES REFERRED TO IN THE PROCLAMATION, IT IS A FACT  
THAT THERE HAS BEEN NO MOVEMENT ON THE PART OF THE EC  
TOWARD RESOLUTION SINCE THAT TIME. THERE HAS INSTEAD  
BEEN RETROGRESSION, AS CONDITIONS FOR ACCESS FOR US  
POULTRY HAVE DETERIORATED SIGNIFICANTLY. ANY FURTHER  
CONCESSION ON OUR PART WITHOUT MOVEMENT ON THE PART OF  
THE EC IS NOT POLITICALLY POSSIBLE UNDER THESE CONDITIONS.  
FYI: A POSITIVE RESPONSE FROM THE COMMISSION TO THE  
TECHNICAL REQUESTS ON TURKEY PARTS WE MADE TO THEM LAST  
FEBRUARY WOULD NOT BE SUFFICIENT IN AND OF ITSELF FOR  
US TO CHANGE THE PRICE BREAK. HOWEVER, A FAVORABLE  
RESPONSE WOULD IMPROVE THE ATMOSPHERE FOR THESE DISCUSSIONS.  
IN ORDER TO CONSIDER INCREASING THE PRICE BREAK, WE WOULD  
REQUIRE BEYOND MINOR TECHNICAL CHANGES IN THE TURKEY CAP  
A REDUCTION IN THE LEVEL OF EC PROTECTION ON TURKEYS AND  
TURKEY PARTS TO THE POINT THAT US EXPORTS OF THESE ITEMS  
COULD COMPETE EFFECTIVELY IN THE EC MARKET. END FYI.

3. WE REJECT ANY CONNECTION BETWEEN CANNED FRUIT AND  
COGNAC (REF C). THE REMOVAL BY FRANCE OF QR'S ON CANNED  
FRUIT IS A LONG-STANDING OBLIGATION STRICTLY RELATED TO  
OUR GATT ARTICLE XXIII ACTION AGAINST FRENCH QR'S. WE  
EXPECT THE GOF TO PROVIDE ACCESS FOR US CANNED FRUIT TO  
THE FRENCH MARKET IN ACCORDANCE WITH THE UNDERSTANDING  
REACHED IN MAY, 1973, IN WHICH WE AGREED TO REFRAIN FROM  
EXERCISING OUR GATT RIGHTS WITH RESPECT TO THESE PRODUCTS.  
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## Message Attributes

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